

OFFSHORE INVESTMENT MANAGEMENT SERVICES



RATHBONES
Established 1742

HERITAGE, STABILITY,
STEWARDSHIP & TRUST.

“OUR SERVICES CONTINUE TO PROVIDE CLIENTS AND THEIR
PROFESSIONAL ADVISERS WITH A RELEVANT AND INFORMED
RANGE OF INVESTMENT MANAGEMENT SOLUTIONS.”



WELCOME TO RATHBONE INVESTMENT MANAGEMENT INTERNATIONAL

RATHBONE INVESTMENT
MANAGEMENT INTERNATIONAL
HAS CONSIDERABLE EXPERIENCE
DELIVERING SPECIALIST
INVESTMENT SERVICES TO THE
OFFSHORE AND INTERNATIONAL
PRIVATE CLIENT AND PROFESSIONAL
INVESTOR COMMUNITY.

We are part of one of the UK's largest and longest established providers of high-quality discretionary investment and wealth management companies, with a strong reputation for quality and permanence.

As a client of Rathbones you can expect to benefit from:

- A direct relationship with the team managing your investments. This means your requirements are properly understood and reflected in the construction and management of your portfolio.
- The skills and experience of your investment team are backed by research, insight and ideas generated through the Rathbone investment process.
- Independent ownership and thinking, meaning your investment team is free to select the most appropriate investment opportunities from across the market to meet your specific needs.
- Efficient administration systems and technology which are essential to ensure the smooth running of your portfolio and give you total peace of mind.

OUR PHILOSOPHY

FOR ALL INVESTMENT STRATEGIES, IRRESPECTIVE OF DIFFERING RISK PROFILES, OUR PRIMARY AIM IS TO OFFER REAL RETURNS OVER THE LONGER-TERM THROUGH AN INTEGRATED PORTFOLIO OF DIVERSIFIED ASSET CLASSES, INVESTMENT STRATEGIES AND INDEPENDENT INVESTMENT SELECTIONS.

WE BELIEVE THAT:

- Investment decisions should be made objectively and independently.
- These decisions should be made with the benefit of high quality, forward thinking research by qualified and experienced investment specialists.
- Consideration should be given to investment opportunities from the whole market.
- Any fees should be transparent.
- You should have direct access to a dedicated local investment team who will work with you to deliver a service bespoke to your needs.
- Clients should benefit from any institutional discounts that we are able to achieve due to our scale.
- High quality administration is fundamental to a long-term relationship.

INVESTMENT SERVICES

IN ADDITION TO THE DEDICATED ATTENTION OF AN INVESTMENT TEAM YOU CAN BENEFIT FROM A STRUCTURED PORTFOLIO PROCESS THAT ENCOMPASSES THE FULL UNIVERSE OF INVESTMENT AND RISK ASSETS.

We are experienced in meeting the different needs of a range of portfolio structures and can discuss your aims and concerns on an individual basis in order to develop an investment solution that is right for you. Alongside our clients' growing requirements for multi-asset class and investment strategy solutions, our bespoke management service also offers traditional fixed income and equity focused portfolios.

WE OFFER A RANGE OF INVESTMENT SOLUTIONS DESIGNED FOR THE PRIVATE CLIENT AND THEIR ADVISER.

BESPOKE DISCRETIONARY MANAGEMENT

We are able to provide a range of services tailored to your individual attitude towards investing and exposure to risk, whether you aim to generate regular income from your portfolio or grow it over the longer-term. This service is implemented across a full range of asset classes and investment strategies on a whole-of-market basis, which can include both collectives and direct investments.

You can also access our specialist charity and ethical investment services from Jersey.

STRATEGY FUNDS

We currently offer core strategy funds with targeted risk and return objectives using an unconstrained approach to multi-asset class investment.

“ESTABLISHING YOUR
INVESTMENT PORTFOLIO
IS JUST THE BEGINNING
OF WHAT WE HOPE YOU
WILL FIND A REWARDING
RELATIONSHIP
WITH RATHBONES.”

PHIL BAIN
INVESTMENT DIRECTOR

MANAGING YOUR INVESTMENTS

WE RECOGNISE OUR ONGOING RESPONSIBILITY TO MANAGE YOUR PORTFOLIO IN LINE WITH YOUR REQUIREMENTS, AND HAVE DEVELOPED THE MARKET LEADING RATHBONE INVESTMENT PROCESS TO SUPPORT OUR INVESTMENT MANAGERS. THIS PROCESS BRINGS TOGETHER THE EXPERTISE AND EXPERIENCE OF OUR INVESTMENT MANAGERS.

It is the Rathbone investment process that guides your investment team’s thinking, but their expertise and experience, along with their knowledge of your requirements remain paramount.

Our investment process has a wide range of inputs including a constant flow of market information and ideas from economists, analysts, fund managers and product specialists. The universe of opportunities, including funds and alternative investments, is

expanding rapidly so we devote significant energy to seeking out and researching the best available options from a wide range of third parties.

All of our investment managers contribute to the investment process, from company visits to internal debate and from analysing external research to assessing investment themes. We believe that you will benefit from the pragmatic application of this collegiate approach to investment management.

OUR PEOPLE

OUR PEOPLE SHARE ONE GOAL – TO MEET YOUR NEEDS WITH IMAGINATION, SKILL AND ATTENTION TO DETAIL.

Equally important is how we go about achieving this.

As you would expect, our people are qualified and experienced. Our offshore investment team, working as part of the Rathbones' overall investment and strategic asset allocation process, includes investment professionals regulated under the Jersey Financial Services Commission.

Our investment managers regularly offer and receive training on investment, regulatory and other topical matters in order to maintain and improve professional standards.

We are happy to work with other professional advisers, including accountants, tax professionals, solicitors and financial advisers. In fact many clients come to us on the recommendation of another professional adviser.

Conversely, where appropriate, you can benefit from our ability to draw on complementary professional expertise as your needs arise.



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“GOOD COMMUNICATION
WITH YOU, YOUR ADVISERS
AND OUR OWN COLLEAGUES
IS CENTRAL TO OUR
RELATIONSHIP WITH YOU.
WE MUST BE CLEAR ABOUT
WHAT WE ARE TRYING TO
ACHIEVE FOR YOU AND
ENSURE WE RESPOND TO
YOUR CHANGING NEEDS
OVER TIME.”

JONATHAN GILES
MANAGING DIRECTOR

KEEPING YOU INFORMED

YOU WILL RECEIVE ACCURATE, TIMELY AND CLEAR
COMMUNICATION FROM US THROUGHOUT YOUR
RELATIONSHIP WITH RATHBONES.

Your investment team will agree a regular schedule of contact with you, and we find this varies from client to client. The schedule will include pre-agreed meetings, either face-to-face or by telephone, requirements for regular printed copy valuations and reports and/or whether you require access to our online valuation service.

Naturally, you can talk to your investment team to discuss anything, from a specific question or to advise us of a change in circumstances. Ad-hoc valuations and statements are also available as you require them.

BECOMING A CLIENT

FROM YOUR INITIAL ENQUIRY, YOU CAN EXPECT US TO FOCUS ON PROVIDING AN INVESTMENT SOLUTION TAILORED FOR YOU.

Whether we meet with you in our offices, at your home or we talk over the telephone, we take time to understand your requirements and preferences to help us develop a personal investment portfolio. This will reflect the level of risk you are prepared to take, your tax status, the length of time you wish to invest, your income needs as well as other important factors which are unique to you.

Our individual approach to each client means that we provide discretionary investment management services to a wide range of investors: from younger investors wishing to achieve growth for their future, retired clients wanting a reliable income for the rest of their lives or trustees of various types of trusts.

Whatever your circumstances or needs, you can feel confident that we have the experience and expertise to develop an investment plan to suit you.



NEXT STEPS

WHETHER YOU ARE THINKING OF CHANGING INVESTMENT MANAGERS OR SELECTING AN INVESTMENT MANAGER FOR THE FIRST TIME, WE WILL BE HAPPY TO EXPLAIN THE SERVICES WE OFFER AND ANSWER ANY QUESTIONS YOU MAY HAVE.

Our aim is to ensure that you have all the information you need in order to make an informed decision.

We are happy to arrange a meeting with you in our Jersey office or at a location to suit you.

If you would like further information or to arrange a meeting, please call our office in Jersey on +44(0)1534 740 500, or email jonathan.giles@rathbones.com.

Further information can be found on our website www.rathboneimi.com.

RATHBONE INVESTMENT MANAGEMENT INTERNATIONAL LIMITED

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Rathbone Investment Management International is the Registered Business Name of Rathbone Investment Management International Limited which is regulated by the Jersey Financial Services Commission. Company Registration No. 50503 Registered Office: 15 Esplanade, St Helier, Jersey JE1 2RB

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