Rathbones Investment Management

## KEY DIFFERENCES IN THE MANAGEMENT OF YOUR ACCOUNT(S)

It is important that you review this document as it highlights key operational and investment management differences between how your account(s) are managed by Investec Wealth & Investment Limited ("IW&I UK") today, and how they will be managed by Rathbones Investment Management Limited ("Rathbones") following the transfer of your account(s) expected to take place during the first half of 2025 ("Transfer Date").

Should you have any questions regarding the contents of this document please speak to your IW&I UK contact.

### Service definitions

Whilst the over-arching service you will receive from your investment manager will remain unchanged there is some difference in terminology used between IW&I UK and Rathbones. Below is a table for reference, which translates the different terminology. For clients of our Discretionary and Advisory services, your IW&I UK contact will discuss this with you at the first suitability review meeting after the Transfer Date. For clients of our Discretionary service, Rathbones offers two levels of service, Bespoke and Managed (formerly known as Unitised Portfolio Service) that your IW&I UK contact will also discuss with you at this time.

Current IW&I UK service level	Rathbones service level to be effective from the Transfer Date		
Discretionary	Discretionary		
Advisory	Non-discretionary		
Execution-only	Execution-only		

### Cash and banking

If you are sending money to us after the Transfer Date this should no longer go to IW&I UK, but instead to Rathbones whose payment details are:

	Sterling	Euros	US Dollars			
Account No.	60730440	72122322	68393922			
IBAN	GB17 BARC 2051 0160 7304 40	GB92 BARC 2051 0172 1223 22	GB98 BARC 2051 0168 3939 22			
Branch	Barclays Bank Plc, Liverpool, Lord Street					
Sort Code	20-51-01					
Account Name	Rathbones Investment Management Limited					
Reference	Quote your Rathbones Fund Number which will be provided ahead of the Transfer Date, and your account name					
BIC/SWIFT	BARCGB22					

	Swiss Francs	Australian Dollars	Canadian Dollars			
Account No.	74030177	43850055	62596733			
IBAN	GB51 BARC 2051 0174 0301 77	GB04 BARC 2051 0143 8500 55	GB54 BARC 2051 0162 5967 33			
Branch	Barclays Bank Plc, Liverpool, Lord Street					
Sort Code	20-51-01					
Account Name	Rathbones Investment Management Limited					
Reference	Quote your Rathbones Fund Number which will be provided ahead of the Transfer Date, and your account name					
BIC/SWIFT	BARCGB22					



The bank details and payment reference for the IW&I UK Self-Invested Personal Pension (SIPP) are not changing and remain as follows:

	Sterling
Account No.	11851772
Branch	HSBC City of London
Sort Code	40-05-30
Account Name	Investec Wealth & Investment Trustees Limited
Reference	Quote your current IWI& SIPP Policy number

Description of difference	Current Investec Wealth & Investment (UK) process	offective from the Transfer   W/			
Client Money vs. Banking	IW&I UK operate under the Client Money rules as stipulated by the Financial Conduct Authority ("FCA") to ensure client money is protected.	Rathbones operates as a bank and is authorised by the Prudential Regulation Authority ("PRA") and regulated by the FCA and the PRA.	Please refer to Frequently Asked Questions document contained in this consent pack for a detailed explanation of how your money and assets will continue to be protected by Rathbones.		
BACS vs. same day payments	IW&I UK currently sends adhoc payment requests received before 12:00 via the Faster Payments service ensuring these are received on the same day. Income and standing orders are sent by BACS.	ryment requests received before most adhoc payments and will payments including in facilitate adhoc same day standing orders via Barrice ensuring these are received payments via CHAPS at a charge of the same day. Income and £20 per payment.			
UK Standing Order/ Regular payments (Sterling/GBP)	IW&I UK currently support Sterling (GBP) standing order/regular payments on any business day of a given month.	Rathbones will support (GBP) mid-month and last business day BACS payments of any given month.	Your IW&I UK contact will work with you to adjust your payment dates to align with Rathbones new fortnightly payment cycle, and where necessary ensure an additional payment cycle is completed prior to migration in order that a payment is not missed. The overall amount you pay will not change.		
Non-UK Standing Order/Regular payments (non-Sterling/GBP)	IW&I UK currently support non-Sterling standing order payments on any business day of a given month settling T+4.	Rathbones will support international payments mid-month and last business day payments of any given month. These are subject to a £20 charge per payment.	Your IW&I UK contact will work with you to adjust your payment dates to align to Rathbones, and where necessary ensure an additional payment cycle is completed prior to migration in order that a payment is not missed. Subject to any specific payment type charge (CHAPS) noted above, the amount you pay will not change.		
Capital vs Income statement	IW&I UK provide Capital vs. Income statements upon request on a periodic basis, ranging from monthly to annually.	Rathbones can continue to provide these statements, and this information is contained within the quarterly valuation reports. In addition, Rathbones digital online service MyRathbones provides the necessary information available ondemand.	Your IW&I UK contact will engage with you to gain access to MyRathbones. If you prefer a paper statement this will be provided.		

### Banking charges and services

Following the transfer of your portfolio, RIM's banking charges will apply, these primarily relate to foreign exchange and interest rates. The interest rates are the rates applied to uninvested cash within portfolios, as such if the amount of uninvested cash within your portfolio is low, the impact will be minimal. RIM can offer competitive interest rate terms by actively managing your cash using Time Deposits. Please refer to Schedule of Interest rates in the Important information for clients document.

With respect to foreign exchange, rather than placing with an external currency provider, RIM, as a bank, provides its own reference exchange rate. A reference exchange rate means the exchange rate that is used to buy and sell currency for you. If your account(s) is predominately invested in UK securities, the impact will be limited.

If you would like to discuss the potential impact of these changes to your specific account(s) please contact your normal IW&I contact.

Rathbones can offer adhoc payments to bank accounts, other than those registered to clients. Such payments are subject to additional controls.

Under certain conditions - as a bank - Rathbones can offer loans secured against a client's discretionary portfolio. Loans cannot be secured against non-discretionary or execution only portfolios. Please refer to Schedule of Interest rates in the Important information for clients document.

### Fees and charges

Description of difference	Current IW&I UK process	Rathbones process to be effective from the Transfer Date	What this means for you	
Fee charging dates	IW&I UK currently supports fee charging dates as follows: End of February; May; August and November; or End of March; June; September and December; or bi-annual for some specific arrangements.	Rathbones currently supports fee charging dates as follows:  Fee dates for Rathbones UK are 31st March or 5th April; 30th June; 30th September and 31st December  Fee dates for Rathbones Channel Islands are 31st March; 30th June; 30th September; and 31st December.	Fee charging will align to Rathbones standard dates for the first charging period following the Transfer Date.  You will not pay more fees in total than you would have with IW&I UK.	
VAT charges for Execution Only services	The IW&I UK Execution Only service is subject to VAT.	The Rathbones Execution Only (specifically custody and dealing administration) service is not subject to VAT.	VAT will not be charged based on the Execution Only service provided by Rathbones.	
Account grouping for management and reporting	IW&I UK currently supports a concept of Family Groupings whereby several "related" accounts can be grouped for ease of valuation and reporting making it easier to review an entire family portfolio.	Rathbones support family grouping with controls whereby certain parties connected to an account cannot be grouped into valuation reporting. This is to ensure relative performance and benchmarking aligns to the mandate of the accounts included in the pack.	Valuations and reporting will be adapted to align with Rathbones reporting policies. Your IW&I UK contact will advise you of the impact this will have on your reporting and ensure reporting to connected parties is maintained.	
Account grouping for fee charging	IW&I UK currently supports a concept of Family Groupings whereby several "related" accounts can be grouped and a beneficial fee rate is applied to the group.	Rathbones support fee grouping with limitations. This means certain types of account cannot be grouped for fee charging.	Where possible fee groupings will be maintained however, your IW&I UK contact will advise you where this is not possible and any changes to your fees as a result.	

### Reporting periods

Description of difference	Current IW&I UK process	Rathbones process to be effective from the Transfer Date	What this means for you	
Valuation reporting	IW&I UK provides a minimum of four valuation reports (covering quarterly reporting) but can issue additional valuations outside of the standard dates upon request.	Rathbones provides valuations reports as at 31st December; 31st March or 5th April; 30th June; and 30th September. Adhoc valuations are available and can be scheduled by your investment manager upon request.	In future, valuation reporting will align with Rathbones reporting cycle. Should you require additional valuation reports please speak to your investment manager.	

### Joint and several-party accounts

Description of difference	Current IW&I UK process	Rathbones process to be effective from the Transfer Date	What this means for you
Ability to change client data	IW&I UK allows any party to a joint account to change client data.	RIM seeks approval from all parties of a joint account before making data changes for enhanced fraud protection.	Each party of a joint account or the entity's Entity Authorised Signatories will have individual authority to give instructions (unless otherwise agreed in writing) for example, to make deposits, withdrawals and to make and receive payments and to take other actions (for example, signing documents or agreements) in relation to the Account. However, if you wish to make any material changes to our Agreement, such as the scenarios outlined below we may ask for consent from all parties:  1. amending your residential address  2. adding or amending any of your external bank account details held by us  3. to register a new third party payment beneficiary  4. adding or changing a delegated authority  5. adding any new Connected Person(s)  6. changing your Investment Mandate

### Advisory Managed / Non-discretionary investment management services - Insistent trades

Description of Difference	Current Investec Wealth & Investment UK process	Rathbones process to be effective from the Transfer Date	What this means for you
Trading against our advice	Where you wish to conduct a transaction against our advice, we will issue you with a warning letter confirming that we have advised you that we do not consider the trade suitable but that you wish to continue anyway. The trade will be executed in your Advisory Managed portfolio.	Where you wish to conduct a transaction against our advice, we will issue you with a warning letter confirming that we have advised you that we do not consider the trade suitable but that you wish to continue anyway. The trade will be executed outside of the NDIM fund, in a separate Execution Only fund.	If you wish to execute a trade that we do not consider suitable for you, based on your mandate, you will need to hold a separate Execution Only account within which to execute these trades. If you do not have such an account one will be opened for you at the time, please note this new account would be subject to a new client agreement. This includes where you insist upon retaining a holding that we do not consider suitable to stay within the NDIM portfolio. The fee for the Execution Only fund will be charged in addition to the NDIM fund.

### Nominated persons

If you have nominated another person to be your proxy (Nominated Person) and to provide us with instructions regarding your investments, this Nominated Person has been matched to the corresponding Rathbones' Delegated Authority level as shown in the table below. If you would like to discuss any of these definitions with your Investment Manager, please do not hesitate to do so.

Current IW&I UK Nominated Person level		Rathbones Delegated Authority level	Delegated Authority capabilities	Capabilities no longer available under the Rathbones Delegated Authority level
Valuations and Tax     Information	Will become.	No Delegated Authority level but will be moved to a Connected Person.	Receive tax packs and/or valuations.	N/A
Issue payment     Instructions and     update bank/     address details	Will become.	Delegated Authority 2.	Instruct transactions within the Account.  Instruct payments to registered bank accounts and third-party bank accounts.	Add/amend address and bank details.
3. Instruct on investment mandate	Will become.	Delegated Authority 3.	Undertake a Suitability Assessment on behalf of the client and provide information regarding financial affairs and personal circumstances.  Agree to changes to the risk level, investment objective, time horizon and investment restrictions of the Fund following a Suitability Assessment.	Close the account. Add/amend address and bank details.
4. Instruct on portfolio construction, investments, and beneficial owner changes	Will become.	Delegated Authority 1.	Instruct transactions within the Fund. Instruct payments to registered bank accounts.	Transfer stock to a change in beneficial owner. Add/amend address and bank details.

### Specialist Tax Portfolio Service ('STPS') - investment approach

The following sections of this document are not applicable to STPS Portfolios, Investment objective and risk level, Asset classes and LED framework asset class ranges. This is because, like the current IW&I Alternative Investment Management ("AIM") approach, the STPS Portfolio (account) will likely include a high exposure to shares and may incorporate high risk investments or be less diversified. The Portfolio may have little exposure to asset classes that are considered to have lower risk characteristics. This type of approach would be suitable for investors with a longer time horizon and the capacity to suffer a permanent capital loss.

The nature of the Specialist Tax Portfolio Service is that it invests in specific types of high-risk equities which qualify for one or more tax reliefs, is likely to be invested 100% in equity with little or no asset class diversification and has as its primary goal to secure tax relief and not to seek returns in line with any index or market benchmark. The above definition must, therefore, be read in conjunction with the risks and objectives which are specific to this service (which are aligned to the current IW&I AIM service):

- the tax reliefs used by the service may be amended or removed by HM Revenue & Customs without notice. Tax reliefs secured should be viewed as a key proportion of the total return of any specialist tax portfolio alongside capital growth and income and may be the greater proportion of that total return in some cases. The removal of any such relief will materially impact the outcome for any investor.
- an individual investment may fail to meet the requirements and in the case of EIS investments tax relief may be withdrawn that could lead to a repayment of tax relief claimed.
- the instruments used will be equity or equity based and the Portfolio will be constructed with the aim of securing tax relief and not with the aim of being a traditional diversified portfolio. In order to qualify for tax relief, some investments will be in smaller companies which may have little or no asset backing, and your capital is therefore at greater risk than when investing in more mainstream instruments.
- the nature of tax qualifying instruments is that there may be limited access to liquid markets both when seeking qualifying investments, and also when seeking to liquidate holdings. This means that it may be difficult to return your capital quickly should you wish to withdraw from the service, and it is possible that seeking to do so could mean that you receive less due to prevailing market conditions than you would in normal market conditions.

- the value of your capital will be subject to more fluctuation given the high risk and often volatile nature of the instruments used in order to try and secure tax relief on your behalf.
- given that reliefs require assets to be held throughout a qualifying period, this portfolio service has a Capital Growth investment objective, and is not suitable for investors with a Balanced or Income objective. This means that the service is not suitable for investors who require regular income, or wish to take regular withdrawals, from the portfolio.

### Investment objective and risk level

You are currently matched to one or more of the IW&I UK mandates comprised of an investment objective and a risk level as set out below. Your account(s) has been assessed and matched to the corresponding Rathbones' investment risk and objective classifications.

Following the migration of your account(s) on the Transfer Date, should the alignment have any impact on the way we manage your portfolio, we will discuss the implications with you during the next suitability review meeting. If you would like to discuss any of these definitions with your Investment Manager, please do not hesitate to do so.

Please note this only applies to Discretionary and Advisory / Non-Discretionary service levels and not to the Execution-Only service level.

IW	rrent &I UK ndate		Initial Rathbones risk level	Investor risk tolerance	Long-term return objective	Likely exposure to equities	Risk expectation as a % of volatility of global equity markets	Investor capacity for risk	Suggested minimum time horizon
	INCOME							Concerned	
LOW	BALANCED	Will	1	Lower risk	cash +1%	Moderate	20-30%	about the	3 to 5 years
ľ	CAPITAL GROWTH	become	-					possibility of losing money.	
M	INCOME							Somewhat	
MEDI	BALANCED	Will	2	Relatively	cash +2%	Moderate	30-50%	concerned about the possibility of losing money.	3 to 5 years
LOW-MEDIUM	CAPITAL GROWTH	become		low risk					
MEDIUM	INCOME Will become 3	3	Medium risk (lower)	inflation + 2%	Substantial	45-65%	Can tolerate a temporary or, rarely, permanent capital loss.	6 to 10 years	
MED	BALANCED							Can tolerate	
	CAPITAL GROWTH	Will become	4	Medium risk (higher)	inflation + 3%	Substantial	60-80%	a temporary or, sometimes, permanent capital loss.	6 to 10 years
IGH	INCOME							Can suffer a	
JM-H	BALANCED	Will	5	Relatively	inflation + 4%	High	80-100%	temporary or	10 years plus
MEDIUM-HIGH	CAPITAL GROWTH	become		high risk				permanent capital loss.	•
	INCOME								
HIGH	BALANCED	Will	6	<b>6</b> Higher risk	inflation + 5%	High	>90%	Can suffer a permanent	10 years plus
I	CAPITAL GROWTH become		inidioii / 3/0		3070	capital loss.	, ,		

If investors need to draw on capital within this time frame, market volatility may mean that they realise a lower amount than they invested. Inflation is measured as the Consumer Price Index (CPI) from the UK's Office for National Statistics.

Sterling cash is measured as SONIA (sterling overnight index average) from the Bank of England. Prior to 1 January 2021 cash was measured as 3-month UK LIBOR from the Intercontinental Exchange (ICE).

### Measuring performance

Rathbones is compliant with Global Investment Performance Standards (GIPS®), which are widely regarded as the 'gold standard' of performance reporting. They are standards created and maintained by the Chartered Financial Analyst Institute (CFA) to ensure fair representation and full disclosure of an investment firm's performance history. GIPS® promote a quality standardised and comparable presentation format for firms around the world. To attain GIPS® compliance, Rathbones submit annually the performance returns of all of our discretionary portfolios for independent verification through Ernst & Young LLP. Following the transfer or your account(s), all performance reporting will be GIPS compliant.

Further details of Rathbones GIPS® policies and composites are available on request.

#### Asset classes

There are differences in the way that Rathbones group similar investments. They are divided into three rather than five and are used in the same way to play complementary roles in the management of your portfolio based on their expected behaviour.

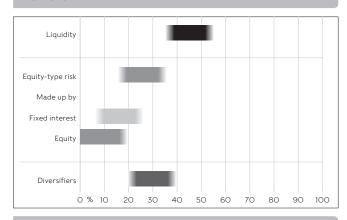
Rathbones refers to the three asset class groupings as the "LED framework" which covers Liquidity, Equity-type & Diversifiers. The table below shows IW&I UK's five asset classes and the three asset class groupings in Rathbones LED framework.

Current IW&I UK asset classes	Sub-group		Rathbones asset classes	Description	Sub-groups
Cash	Money Market Funds Time Deposits Cash Advanced Economy Government Bonds Investment Grade Corporate Bonds (A or better)	Will become	Liquidity	Assets that can be sold easily. Includes interest rate and currency risk. Low credit risk	Cash Government bonds: conventional, index-linked, UK and overseas High-quality investment grade
Fixed income  Equities	Preference shares Emerging Economies High Yield Corporate Debt Investment Grade Corporate Bonds (BBB) Emerging Market Shares & Funds Quoted Private Equity Funds Developed Market Shares & Funds Hedge Funds (equity correlated)	Will become	Equity-type risk	Equities and all assets highly correlated with equities.	Corporate bonds: Investment grade, high yield Emerging market debt Equities: UK, US/Europe/Japan/Asia/ emerging markets, private equity Property equities: UK and overseas
	Absolute Return Funds (with some equity downside) Structured Products (with some equity downside)				Commodities sensitive to the economic cycle, i.e. industrial metals/energy
Alternatives	Commodity Funds Commercial Property Funds Hedge Funds (equity uncorrelated) Absolute Return Funds (equity uncorrelated) Infrastructure & Renewable Energy Funds Fund of Hedge Funds Structured Products (without some equity downside)	Will become	Diversifiers	Assets with diversification potential demonstrated by low correlation to equities.	Actively managed Strategies Open-ended property funds Commodities not highly positively correlated with the economic cycle (such as gold).

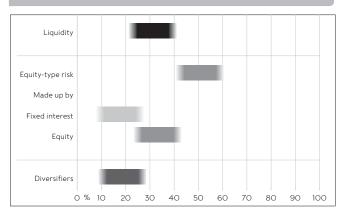
### LED framework asset class ranges

Movements in markets and the economic climate will mean there is likely to be an advantage - either from a risk or return perspective - in moving away from the strategic long-term position in the short and medium time frames. LED framework asset class ranges for each of Rathbones' six risk levels can be seen below.

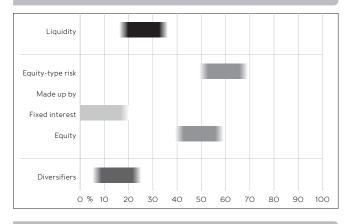
#### Risk level 1



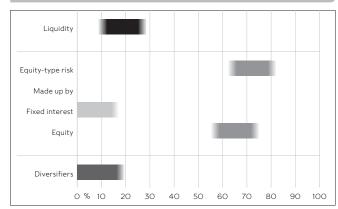
#### Risk level 2



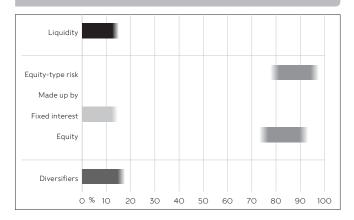
### Risk level 3



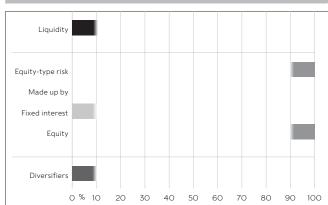
### Risk level 4



### Risk level 5



### Risk level 6



Rathbones Investment Management Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

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