

# Greenbank LED Managed Portfolio Service

## Proposition summary

Greenbank Managed Portfolio Service (MPS) is an adviser-led service provided by Rathbones Greenbank Investments (Greenbank), a 100% subsidiary of Rathbones Investment Management (RIM). The client must have a relationship with an FCA authorised Financial Adviser, who is responsible for assessing client suitability and can assist the client with understanding the investment solution and associated risks. Greenbank offers ethical and sustainable investment solutions and the service has been designed to meet the needs of clients wanting access to an ethical and sustainable actively managed portfolio within a fund structure, but not requiring a discretionary service. The service offers Sustainable investment strategies with a range of return and risk targets (as shown in the table below).

## Service features and benefits

Rathbones custody	✓
Executing client instructions	✓
Regular payments (monthly or quarterly)	✓
Scheduled withdrawals for income (monthly or quarterly)	✓
Auto ISA subscriptions for future years	✓
Quarterly valuations and tax packs	✓
Access to online services 'MyRathbones'	✓
CGT allowance management	✗
Rathbones Investment advice	✗
Dedicated Investment Manager	✗
Portfolio tailored to specific client needs	✗

## Supported account types\*

General investment account	✓
ISAs and JISAs	✓
Bare Trusts	✓
SIPPs (subject to provider agreement)	✓
Charity accounts	✓
Company accounts	✓
Trusts and settlements	✓
Offshore bonds (subject to provider agreement)	✓

\* The service is not available for international clients (including those of US residency) as well as alternative investment market portfolios (AIM) and Business relief mandate portfolios.

## The strategies and the funds they invest in

Strategy name	Rathbones risk level	Sustainable strategies invest in	Long term objectives		Time horizon (Minimum)
			Return <sup>1</sup>	Risk <sup>2</sup>	
Strategy 6	6	Rathbone Greenbank Global Sustainability	Inflation +5%	Up to 100% equity risk	5 years +
Strategy 5	5	Rathbone Greenbank Multi-Asset Dynamic Growth Portfolio	Inflation +4%	Up to 83% equity risk	5 years +
Strategy 4	4	Rathbone Greenbank Multi-Asset Strategic Growth Portfolio	Inflation +3%	Up to 66% equity risk	5 years +
Strategy 3	3	Rathbone Greenbank Multi-Asset Defensive Growth Portfolio	Inflation +2%	Up to 50% equity risk	5 years +
Strategy 2	2	Rathbone Greenbank Multi-Asset Total Return Portfolio	Cash + 2%	Up to 33% equity risk	3 years +

<sup>1</sup> Each strategy has a target return in excess of inflation (as measured by the UK Consumer Price Index) or cash (as measured by the Bank of England Base Rate)

<sup>2</sup> Each strategy has a maximum volatility target measured against the volatility of equity markets, as represented by the FTSE Developed World Index

Each investment strategy invests in one of the funds managed by Rathbones Unit Trust Management (RUTM). All are actively managed multi-asset funds, with the exception of the Rathbone Greenbank Global Sustainability fund which is a 100% equity fund.

The funds benefit from a highly experienced fund management team, supported by Rathbones' investment process and Greenbank's research ability to ensure that only assets meeting our robust ethical and sustainable 'screening' process are selected. Our LED (Liquidity, Equity-type risk, Diversifiers) framework provides a distinctive approach to asset allocation, focusing on the relationship between assets.

## Target market

**Investment values:** positive target market up to £500,000, though the service may be applicable for higher values dependant on client characteristics, needs and objectives.

**Client characteristics, needs and objectives:** In addition to Investment value, the table below highlights the criteria that the service has been designed to meet (Positive), and those that it cannot meet (Negative).

	Positive target market	Negative target market
<b>Characteristics (minimum entry requirements)</b>		<b>Client needs and objectives</b>
Knowledge and experience		<ul style="list-style-type: none"> <li>– A ready-made, straight-forward and diversified investment portfolio</li> <li>– A portfolio with ethical and sustainable investment characteristics</li> <li>– Capital growth or income objectives in line with the long term objectives for each risk strategy</li> <li>– Financial objectives which cannot be met with low return or near cash assets</li> </ul>
Low/basic (or higher)	✓	
+		
Ability to bear loss		
Ability to bear partial loss (or greater)	✓	
Full capital protection, no/negligible capacity for loss	✗	<ul style="list-style-type: none"> <li>– Bespoke construction of portfolio tailored to their specific needs, or the use of investments other than in-house GBP-denominated funds</li> <li>– Access to a dedicated investment manager and the proactive use (as appropriate) of relevant tax allowances</li> <li>– Compliance with a non UK regulator or tax regime</li> </ul>
+		
Risk tolerance		
Appetite for putting capital at risk	✓	
No/negligible investment risk tolerance	✗	
+		
Time horizon		
Greater than 5 years (3 years for risk level 2 only)	✓	
Less than 3 years or full repayment on demand	✗	

## Vulnerable client considerations

Greenbank is reliant on the adviser to inform us as soon as practical where a client is deemed vulnerable as the impact on the service provided will need to be considered. The service can operate under Power of Attorney, and this option is available.

## Costs and charges

Total costs and charges comprise of an administration fee for the service, together with total third party charges related to the management of the fund and it's underlying investments. Included within the total third party charges is the annual management charge of 0.50% payable to RUTM, fund expenses, and transaction costs. These charges will differ by fund, as reflected by the figures shown below.

	Example charges based on £250,000 portfolio	
Total third party charges	Administration fee	0.25% £625
	Total third-party charges	0.69% – 0.76% £1,725 – £1,900
Administration fee	Total costs and charges	0.94%– 1.01% £2,350 – £2,525

Figures are as at 31 December 2022

## Fair value assessment

In line with the FCA's Consumer Duty fair value outcome, an assessment of the Greenbank MPS solution has been carried out to ensure the total cost charged to the end client is deemed reasonable when compared with the benefit received.

A number of factors were used within the value assessment, including;

- a review of service features, benefits (including past performance) and service limitations
- total costs and charges (as defined above)
- the cost to Rathbones to manufacture and distribute the service
- market rates and charges associated with other comparable competitor services

## Fair value assessment outcome

Based on a review of the factors and key metrics listed above, we deem this service to provide fair value when distributed to the intended target market.