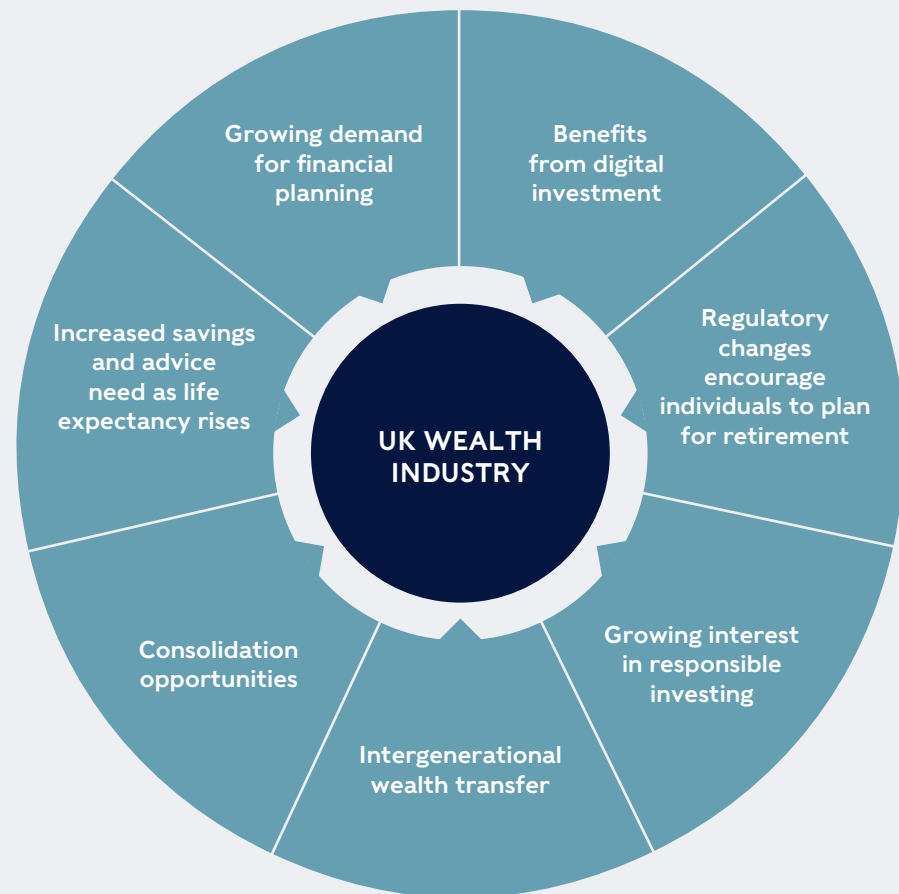


WHY INVEST IN RATHBONES?

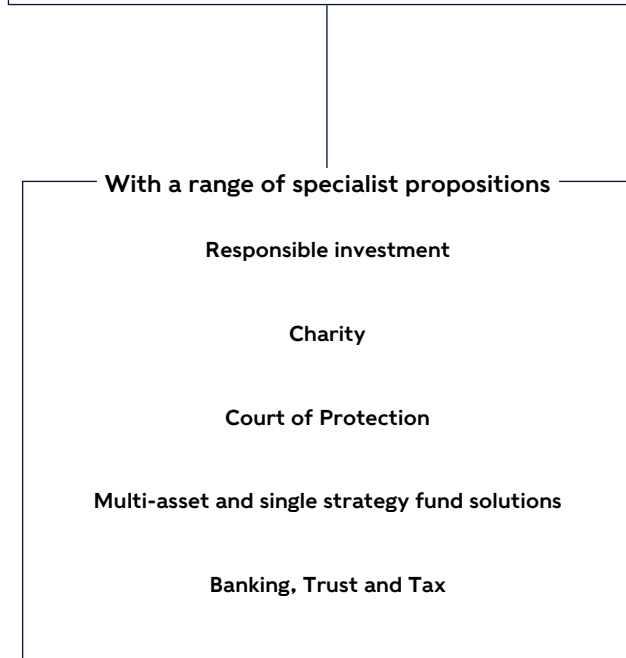
AN ESTABLISHED BUSINESS WITH STRONG CHARACTERISTICS

Rathbones is a leading provider of individual investment and wealth management services, managing £60.2bn of funds for private clients, charities, trustees and professional partners.

The wealth market is attractive to investors as embedded structural growth is underpinned by strong long-term trends. Established businesses like Rathbones are in a strong position to take market share.



OUR PURPOSE IS TO THINK, ACT AND INVEST FOR EVERYONE'S TOMORROW, DELIVERED THROUGH OUR CULTURE AND VALUES



WE HAVE SCALE
AND EXPERTISE,
A COMMITTED
CLIENT BASE AND
A CONTINUOUS
FOCUS ON DIGITAL

OUR KEY HIGHLIGHTS

C.555

investment managers
and financial planners

50%

clients
using app

4TH

largest charity
fund manager
in the UK

**OVER 20
YEARS**

of ESG experience
through Rathbone
Greenbank
Investments

£60.2BN

managed by us for
our clients

C.45

research
professionals

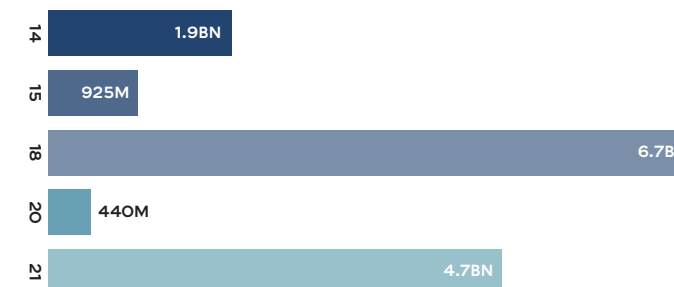
93.7%

Client
retention rate

RESPECTED

asset management
business

OUR TRACK RECORD OF DELIVERING M&A AND INTEGRATION IS STRONG



- Jupiter private client business
- Vision Independent Financial Planning (FUMA)
- Spiers & Jeffrey (FUMA)
- Barclays Court of Protection Team
- Saunderson House (FUMA)

WE HAVE A CLEAR VISION FOR THE FUTURE

Bespoke, personal service that builds trust with our clients

Blended human and digital experience that transitions seamlessly across Rathbones

Quality investment and advice process that stands up to scrutiny and delivers value

Responsible business agenda that fits our brand values



Enriching the client and adviser proposition and experience



Supporting and delivering growth



Inspiring our people



Operating more efficiently

With a commitment to operating responsibly, delivered through the pillars of our responsible business programme



Responsible investment



Our people



Society and communities

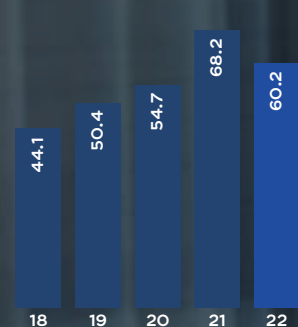


Our environmental impact

A RESILIENT FIVE-YEAR FINANCIAL PERFORMANCE RECORD

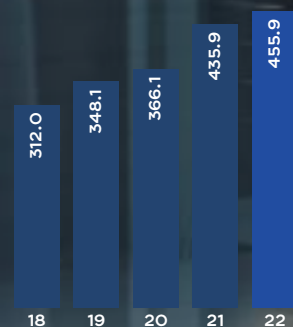
TOTAL FUMA (€BN)

€60.2



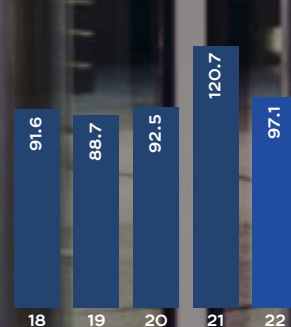
OPERATING INCOME (€M)

€455.9



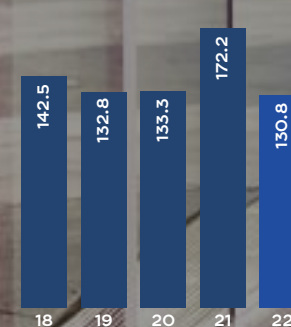
UNDERLYING PBT (€M)

€97.1



UNDERLYING EPS (P)

130.8P



FULL-YEAR DIVIDEND (P)

84P

