## A strong track record in a growing market

UK Wealth Management Market estimates (£trn)					
2024F		£2.1tm <sup>1</sup>			
2020	£1.6trn <sup>1</sup>				

#### **Relevant investment solutions**

Range of investment, financial planning and advisory solutions managing

£58.9bn

4th largest charity fund manager in the UK

### **Deep expertise**

Access to over

500 investment managers and financial planners

### Annuity value

Client retention rate

96%

Growing ESG capability with over

20 years of experience through Rathbone Greenbank Investments

A single strategy and multi-asset Funds business managing

£10.9bn

Robust investment skills with a research team of over

30 individuals

Long-term client and family relationships

Track record of delivering M&A and integration

2021		4.7bn	
2020	440m		
2018			6.7bn
2015	925m		
2014	1.9bn		

Saunderson House (FUMA) Barclays Court of Protection team Speirs & Jeffrey (FUMA) Vision Independent Financial Planning (FUMA) Jupiter private client business

\* AUM at time of acquiring.

1. Sources: PAM Directory and Oliver Wyman estimates

FUMA as at 30 June 2022

# Rathbones

### Attractive financials leading to returns to shareholders

### Underlying EPS

17	′2.2p		
2021			172.2
2020		133.3	
2019		132.8	
2018		142.	5
2017		138.8	

### Underlying return on capital employed

# 16.1%

2021	16.1	
2020	13.6	
2019	14.2	
2018	16.	9
2017		19.5

#### Dividend per share

 2021
 81

 2020
 72

 2019
 70

 2018
 66

 2017
 61