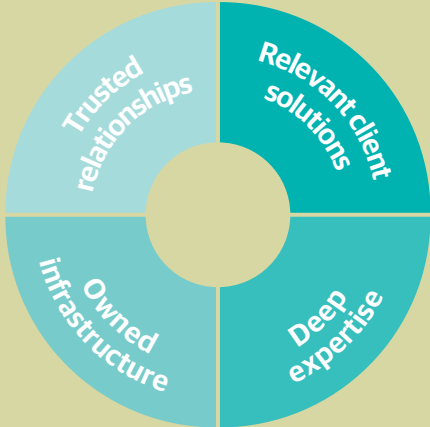


Our investment case



Relevant client solutions

Range of propositions
Suitable for private clients, charities, trustees and professional partners

Strong ESG capability
Supported by an experienced team, proactive on ethical and sustainability issues

Growing funds business
Providing a wide range of funds catering to differing investment needs

+



Deep expertise

Quality people
Providing a diverse range of experience and skills

Deep investment skills
Supported by a highly experienced in-house research team

+



Owned infrastructure

Leading brand
Established over decades of providing quality service

Acquisition experience
Proven by several successful integrations of full entities and individual teams



Trusted relationships

An extensive client network
Creating connections lasting generations

These attributes allow us to deliver consistent returns to shareholders

- A progressive dividend policy
- An underlying return on capital employed of 14.2% (2018: 16.9%)
- A commitment to high standards of corporate governance, stewardship and transparency

