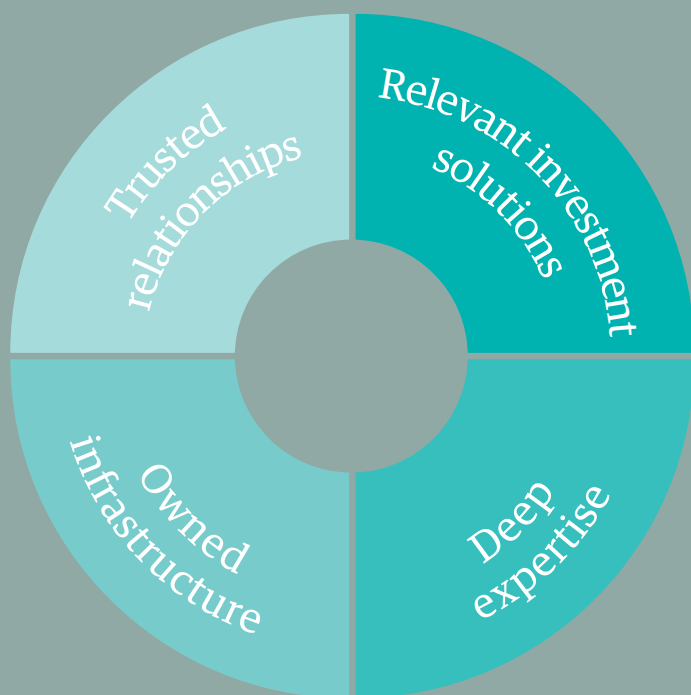


## Our investment case



### Relevant investment solutions

#### Range of investment, financial planning and advisory solutions

Suitable for private clients, charities, trustees and professional partners

#### Strong ESG capability

Supported by an experienced team, proactive on ethical and sustainability issues

#### Growing funds business

Providing a wide range of funds catering to differing investment needs

#### Deep expertise

##### Quality people

Providing a diverse range of experience and skills

##### Deep investment skills

Supported by a highly experienced in-house research team

#### Owned infrastructure

##### Leading brand

Established over decades of providing quality service

##### Acquisition experience

Proven by several successful integrations of full entities and individual teams

#### Trusted relationships

##### An extensive client network

Creating connections lasting generations

## These allow us to deliver consistent returns to shareholders

- A generally progressive dividend policy
- An underlying return on capital employed of 13.6% (2019: 14.2%)
- A commitment to high standards of corporate governance, stewardship and transparency

### Dividend per share

