

# A strong track record in a growing market

## UK Wealth Management Market estimates (£trn)



## Relevant investment solutions

Range of investment, financial planning and advisory solutions managing

**£64.7bn**

**4th**

largest charity fund manager in the UK

Growing ESG capability with over

**20**

years of experience through Rathbone Greenbank Investments

A single strategy and multi-asset Funds business managing

**£12.1bn**

## Deep expertise

Access to over

**500**

investment managers and financial planners

Robust investment skills with a research team of over

**30**

individuals

## Annuity value

Client retention rate

**93%**

Long-term client and family relationships

## Track record of delivering M&A and integration\*



■ Saunderson House (FUMA) ■ Barclays Court of Protection team ■ Speirs & Jeffrey (FUMA)  
■ Vision Independent Financial Planning (FUMA) ■ Jupiter private client business

\* AUM at time of acquiring.

1. Sources: PAM Directory and Oliver Wyman estimates

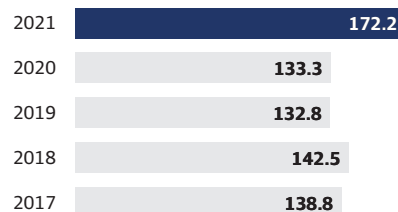
FUMA as at 5 April 2022

# Rathbones

## Attractive financials leading to returns to shareholders

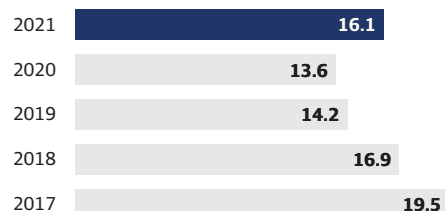
### Underlying EPS

**172.2p**



### Underlying return on capital employed

**16.1%**



### Dividend per share

**81p**

