Individual portfolio service pricing

Clear objectives, clear pricing.

Rathbones
Look forward

Clear objectives, clear pricing.

Comparing like with like
Our service is based on delivering real value for your clients and we believe this is what sets us apart from more commoditised and impersonal solutions elsewhere. Our individual portfolio service is aimed at clients who require close engagement within a solution that accommodates their specific needs.

Fee grouping
Client accounts are aggregated to ensure the best possible tiered rate.

Direct access
In touch with the manager accountable for investment decisions.

Personalised portfolio
Meeting clients' unique requirements.

Rathbones online
24/7 access to portfolio information.

Offices across the UK
Regional expertise close to hand.

Size and strength
Peace of mind knowing that your clients' money is looked after by one of the largest and longest established investment managers in the UK.

Scale
Buying power to secure competitive terms on collectives.

Strategic partnerships
Preferential partnership rates for advisers committed to incorporating Rathbones into their investment proposition.

Rates for adviser firms

For adviser firms we're able to offer a range of fee scales, which are determined by the level of business you choose to do with us.

Partnership rate	
0.90% on first £750,000 0.70% on next £750,000 0.50% on balance over £1,500,000	Applicable for firms with more than £10m of client funds already managed by us or a commitment to achieve this level of business within an 18 month timeframe. For firms qualifying for our partnership rate, use of external discretionary managers usually forms a normal part of their client investment proposition.
Relationship rate	
1.00% on first £750,000 0.75% on next £750,000 0.50% on balance over £1,500,000	Applicable for firms with more than £5m of client funds already managed by us or a commitment to achieve this level of business within a reasonable timeframe. For firms of this type, the use of a discretionary management firm is not an unusual recommendation for appropriate clients.
Standard rate	
1.20% on first £250,000 1.00% on next £500,000 0.75% on next £750,000 0.50% on balance over £1,500,000	Applicable for firms choosing Rathbones infrequently for their clients. For firms of this type, the use of a discretionary management firm is unlikely to be a core part of the client investment proposition.

We would welcome the opportunity to discuss the rate that applies to your business based on the role discretionary management has for your clients.

In line with HMRC tax rules, our management fees are subject to VAT and stamp duty applies to the purchase of shares within client portfolios.

Individual portfolio service pricing

We have created a transparent pricing structure, so you and your clients can clearly understand the value we provide and how we differ from other discretionary investment management services.

We achieve transparency through a clean, fee-only structure with no hidden costs. Larger portfolios benefit from tiered rates and clients with multiple accounts can gain because we're able to group their values, ensuring the client receives the best possible tiered rate.

We won't charge your clients for any additional investment management costs that other discretionary managers may apply.

- ✓ Fee-only
- ✓ Tiered rates
- ✓ Fee grouping

- ✗ Fixed or minimum fees
- ✗ Dealing and commission charges
- ✗ Third party brokerage
- ✗ Set-up and exit fees
- ✗ Transfer in or out charges
- ✗ Custody or platform fees
- ✗ Performance fees

Powered by Rathbones

The Rathbone individual portfolio service is powered by our own systems and state of the art technology. This helps us to continue to deliver a tailored solution for your clients and includes using direct securities to form part of their portfolio.

Investing in direct securities reduces the total account cost for clients compared with a portfolio that consists entirely of collectives, which carry their own underlying annual management charges. A genuinely clean, fee-only structure can also disregard charges associated with trading activity, giving you greater certainty of the cost.

We also have considerable buying power, because we hold around £13bn of collectives across more than 40,000 client portfolios.

Overall, our transparent pricing represents excellent value for money. The service we offer is designed to help your clients achieve their long-term financial goals. It includes complete responsibility for the portfolio as well as the assessment of client suitability by an investment manager who is dedicated to building a strong relationship with you and your client.

For more information on Rathbones' pricing, contact your Rathbone investment manager or call the investment sales desk on 020 7399 0399 or visit rathbones.com/financial-advisers

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The value of investments and income arising from them may fall as well as rise and you might get back less than you originally invested.